

Candidate of the Week

No 4331

Consultant: Kelly Smith

Snapshot of Recent Duties:

- Implementing contracted, UK -wide asset collection service from 600 + waste operator sites
- Building a pricing schedule and ensuring accurate data collection and invoicing
- Negotiating with waste brokers, identifying and contracting reliable, long-term outlets for orphan containers and other materials collected from recycling centres
- Ownership of customer satisfaction survey
- Preparation of contract renewal and pricing review templates

Key Skills and Achievements:

- Prince 2 practitioner certified in Project Management
- CPC holder in international haulage
- Proven record in commercial and logistics management, consultative B2B solution and technical sales, account management and operations managements.
- Excellent relationship builder who can demonstrate success in complex solution negotiation
- Analytical, decisive and responsible

Employment History

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|-------------------------|------------------------------------|-----------------------------|
| • Jan 19 – Aug 19 (P3) | Interim Commercial Project Manager | Recycling / Asset Logistics |
| • Sept 18 – Dec 18 | Interim Project Manager | Ash Projects / ASDA |
| • Jul 17 – Sept 18 (P2) | Interim Commercial Project Manager | Recycling / Asset Logistics |
| • Sept 15 – May 17 | BDM | Voiteq Ltd |
| • Dec 14 – Aug 15 (P1) | Interim Commercial Project Manager | Recycling / Asset Logistics |

Notice Period:

Immediately available

Salary Expectations:

Circa £40,000

If you would like further information about Candidate 4331 or would simply like to chat with one of our Consultants, please contact the office on 01924 377500 and we will be delighted to assist.

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