

Candidate of the Week

No: 4334

Consultant: Kelly Smith

Snapshot of Recent Duties:

- Responsible for running the branch as its own cost centre
- Logistical planning
- Account management
- Communication of company strategy
- Maximising sales and optimising profitability

Key Skills and Achievements:

- 8 of her team were promoted to management roles within 1 year of training and development
- Managing an underperforming branch and increased its UK performance ranking by 230 places
- Consistently achieving business growth with new and existing accounts winning the award 9 months in a row for local accounts growth
- Top of performance table in from of 39 other branches in the group
- The largest net profit improvement in one month, an increase of £52,000 compared with a previous fiscal year.

Employment History

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| • May 2019 – August 2019 | AKA The Recruitment Specialists |
| • June 2013 – October 2017 (Left for maternity) | Enterprise Rent-a-car (Senior Branch Mgr) |
| • June 2011 – June 2013 | Enterprise Rent-a-car (Assistant Mgr) |
| • April 2009 – June 2011 | The White Company |

Notice Period:

Available immediately

Salary Expectations:

Circa £30,000

If you would like further information about Candidate 4334 or would simply like to chat with one of our Consultants, please contact the office on 01924 377500 and we will be delighted to assist.

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